

# Sean Michael Cox

## EDUCATION

**Ph.D.**, 1999, Political Science, University of Delaware, Newark, DE

**M.A.**, 1994, Political Science, University of Delaware, Newark, DE

**B.A.**, 1991, Political Science, University of Utah, Salt Lake City, UT

## ADMINISTRATIVE EXPERIENCE

**August, 2003 – present – Consultant, TE&B Business Consultancy Services, Bad Aibling, Germany and Istanbul, Turkey.**

- Develop project and budgetary proposals for funded project and research opportunities. Clients included universities and private sector businesses;
- Develop performance monitoring plans (PMPs) for funded proposals;
- Perform compliance monitoring for funded project and research opportunities;
- Consult on government funded projects (primarily in education and business development) in Turkey and neighboring countries;
- Work with businesses in Europe, the Eastern Mediterranean and North America by providing market research, market-entry support, and liaison services;
- Design marketing strategies, logistics solutions, and strategic sourcing options.

**August, 2003 – January, 2008 - Associate Director - Special Projects, Center for International Studies (CFIS), University of Delaware, Newark, DE.**

- Responsible for developing international education and training projects with university faculty;
- Responsible for securing extramural funding (in the form of grants, cooperative agreements and contracts) for university faculty and academic units from both governmental and non-governmental sources. Funding opportunities ranged in size from \$20,000-\$25 million+;
- Supported any projects that resulted from the securing of extramural funds (through budgeting, project coordinating, logistics, documentation, and compliance);
- Developed international institutional agreements for faculty and student exchange, collaborative research, and special projects;
- Coordinated special programs through CFIS (International Travel Awards, International Research Awards, Research Expedition Awards, Global Citizenship Faculty Fellowship Program, and the Salzburg Seminar Program).
- Represented the University at the International Council of Delaware and the Delaware Economic and Development Office.
- Acted as campus representative for the National Security Education Program (NSEP) Student Fellowship Awards.

**Recent Project Management – Administrative Director:**

- **Fulbright Commission Argentina**, U.S. Elections, 2007 (U.S. Dept. of State);
- **Middle East Partnership Initiative**, Undergraduate Student Leadership Program, 2005-2007 (U.S. Dept. of State);
- **East Asian Studies Program**, 2005-2006 (U.S. Dept. of Education)
- **Middle East Partnership Initiative**, Undergraduate Student Leadership Pilot Program, 2004 (U.S. Department of State);
- **Fulbright American Studies Institute**, U.S. National Security, 2004-2005 (U.S. Dept. of State);
- **National Security Agency Training Program**, Area Studies, 2004-2010 (U.S. Dept. of Defense);
- **Graduate Business Education Project**, Bosnia and Herzegovina, 2004-2008 (U.S. Agency for International Development).

#### **Recent Projects Developed and Submitted\* – Administrative Director:**

- **Middle East Universities Project**, Institute for Higher Education Administration, 2007-2009 (U.S. Senate Direct Appropriation);
- **International Education and Technology**, K-12+ Opportunities, (Delaware State Dept. of Education);
- **Faith and Community: A Religious Dialogue**, Program in Intercultural religious dialogue between Muslim and U.S. scholars, 2008 (U.S. Dept. of State)- **Funded in January 2008**;
- **Institutions in Economic Development**, Title VIII Program for Research and Training on Eastern Europe and the Independent States of the Former Soviet Union, 2008-2010 (U.S. Dept. of State) – **Funded in April 2008**.

\*Pending at time of departure

**March, 2000 – July 2003** - Head of Department, Department of International Relations – Dogus University, Istanbul, Turkey.

#### **In addition to the day-to-day administrative tasks of department head I have:**

- Conducted an extensive curriculum review, resulting in the adoption of a new and updated curriculum appropriate to the academic requirements of the University and the Higher Educational Council of Turkey, and relevant for the market needs of departmental graduates (2000-2001).
- Headed two search committees for new faculty.
- Facilitated the formation of sister-school agreements between Dogus University and several European universities.
- Organized a seminar series of Consuls General regarding the state of Turkish foreign relations (the first such series in Turkey).
- Headed a team that developed and implemented a Master's program in European Union Studies (one of only three in Turkey at the time), and organized an international conference to introduce the new program.
- Headed a team that developed the Faculty of Economics and Administrative Sciences' Adult and Continuing Education Program for vocational and advanced training.
- Worked on the Advertising and Marketing Committee to promote the university. This included visits to schools, educational fairs, and the development of advertising material (brochures, pamphlets, CD-ROMs, etc.)
- Organized annual seminars for students that focused on utilizing the internet for social science research purposes.
- Met with European counterparts to facilitate development of joint programs.

**November, 2000 – July 2003 - Co-director, Black Sea Area Research Group (BSARG)**

- Coordinated activities of scholars and affiliated researchers interested in Black Sea area research;
- Liaised with other European-oriented NGOs under the aegis of the PfP Consortium of Defense Academies and Security Institutes;
- Applied for grants and other funding to support conferences and workshops;
- Organized workshops, roundtables, seminars and conferences.

**TEACHING/TRAINING EXPERIENCE**

**February, 2004-January 2008 – Assistant Professor (Secondary Appointment), Department of**

Political Science and International Relations, University of Delaware.

- Taught Balkan Politics, Post-Soviet Political/Economic Systems, Russian Foreign Policy and East European Politics and Economics;
- Advised graduate students in independent study courses;
- Advised undergraduate students in independent study courses.

**September, 2004- January 2008 – Trainer, National Security Agency (NSA) Area Studies Program, Ft. Meade, MD.**

- Trained NSA analysts in Balkan and Post-Soviet politics and economics.

**September 1998 – July 2003 – Assistant Professor, Department of International Relations, Dogus University, Istanbul, Turkey**

- Awarded Jean Monnet Permanent Course from the European Commission to teach course on European Union Enlargement in Prospect and Retrospect.
- Project coordinator of team that received European Commission Academic Subsidy Award. Responsibilities include organizing a Jean Monnet Lecture series, and an international conference on the subject of European Union governance.
- Taught Introduction to International Relations, Introduction to Comparative Politics, Current Issues in World Politics, Post-Soviet Politics, Balkan Politics, Regional Politics, and European Politics.
- Advised over 80 students in both International Relations and Business departments.
- Developed courses and curriculum for Dept. of International Relations
- Prepared seminars and supplemental courses on special topics.
- Conducted research, and produced articles and manuscripts for future publication.

**UNIVERSITY SERVICE**

**July, 2002 – August 2005 – Manuscript Reviewer – Ashgate Publishing, U.K.**

At the University of Delaware:

**Fall 2005** – Chair, Program Coordinator Search Committee (CFIS)

**February, 2005 – January 2008** – Member, University International Film Series Committee

**Fall 2004** – Member, Program Coordinator Search Committee (CFIS)

At Dogus University:

**September, 2001 – July, 2003** - Member – EU Coordination Advisory Committee

**September, 2001 – July, 2003** - Member – Adult and Continuing Education Committee

**September, 2000 – July, 2003** - Member – Student Transfer Committee

**September, 2000 – July, 2003** - Board Member – Graduate Studies Institute

**September, 2000 – July, 2002** - Member – Advertising and Marketing Committee

**March, 2000 – July, 2003** - IR Department Representative, Faculty Council

**March, 2000 – July, 2003** - Head of Department, Department of International Relations

**November, 1999 – September, 2001** - Member, Web Development Committee

## **COUNTRIES OF WORK EXPERIENCE**

- Austria, Bosnia and Herzegovina, Czech Republic, Germany, Russian Federation, Serbia, Turkey, Ukraine and the United States

## **SELECTED PUBLICATIONS**

“Winning the Asymmetric War” with J. Schroefl and T. Pankratz. Peter Lang, December 2008.

“Financial Market Implications of EU Enlargement: the Case of New Member States” with C. Archer. Under review, *Journal of Common Market Studies*, Spring 2009.

“Graduate Business Education Project for Bosnia and Herzegovina” with J.L. Kmetz, in *IIE Networker: the Journal of the Institute for International Education*, Spring 2005 (solicited paper).

“One Calorie Islam: Turkey’s ‘light’ Muslims and the West,” in *Turkish Policy Quarterly*, vol. 2 no. 1, Spring 2003.

“In the Pits: Teaching from the Bottom Up,” in *PS: Political Science & Politics*. New York: Cambridge University Press, January 2003.

“Communism and Trade” in *World Trade: An Historical Encyclopedia of Economics, Politics, Society, and Culture*. Arlington, TX: M.E. Sharpe, 2003.

“Regionalism” and “Regionalization” in *The International Global Studies Encyclopedia*. Moscow: The Russian Philosophical Society, May 2003.

“Turkey-Iraq Relations,” in *The Encyclopedia of Modern Asia*. New York: Scribner’s Reference, November 2002.

Book Review: *Energy and Conflict in Central Asia and the Caucasus*, edited by Robert Ebel and Rajan Menon (Boulder, New York, Oxford: Rowman and Littlefield, 2000). H-Net (Humanities Network Online) Review, Summer 2001.

“Challenges of the European Administrative Elite in the New Millennium,” *Dogus Journal*,

April 2001, Vol. 2, No. 1

Book Review: *Capitalism Russian Style*, by Thane Gustafson (Cambridge University Press, 1999). H-Net (Humanities Network Online) Review, Fall 2000.

“Convergence of European Security Concerns: NATO, ESDI and the Issue of Cyprus,” CRCH White Paper, March, 2000.

“The Politics of Russia’s Financial-Industrial Groups,” *Dogus Journal*, Jan.2000, Vol. 1, No. 1.

## CONFERENCE PAPERS AND PRESENTATIONS

“EU Accession and Perceived Economic and Political Risk: An Examination of Credit Rating Agencies” – ISA Midwest Conference, 21-22 October, 2005, St. Louis, MO.

“Identifying Potential in Creating Partnerships” – Association for International Education Administrators (AIEA) Annual Conference, 17-20 February, 2005. Washington, D.C.

“Evolution in Governance: Post-Cold War Directions in Light of Enlargement” – Dogus University International Conference on “European Union Governance, Enlargement and Turkey,” 16-17 May 2003 (Conference funded by the European Commission)

“Deconstructing a Soviet-era Legacy: Turkish-Russian Relations in the 21<sup>st</sup> Century,” – Conference – 8<sup>th</sup> World Conference of the Association for the Study of Nationalities (ASN), Columbia University, 2-5 April 2003, New York City, New York.

“The Problem with European Union Enlargement OR What’s Wrong with the EU? – Conference – Pan-European Union Conference, 26-28 September 2002, Bordeaux, France.

“Models and Influences on Leadership in the States of Central Asia” – Conference – 17<sup>th</sup> Middle East History and Theory Conference, University of Chicago, 9-10 May 2002, Chicago, IL USA.

“The Efficacy of Ukraine as a Bridge between Russian and Turkish Interests” – Roundtable - BSARG, Information Center Zlato-Chernomoria and Tevrida Ecological Institute, February 28, 2001, Simferopol, Crimea, Ukraine.

“The Temple of Politics: Political Iconography as a Substitute for Religion in Eastern Europe During the Cold War” - Symposium - Polish National Commission for UNESCO, the Russian Soros Foundation, “Images of the Temple in European Literature and Culture,” October 23-26, 2000, Czestochowa, Poland. (accepted and invited, unable to attend)

“Convergence of European Security Concerns: NATO, ESDI and the Issue of Cyprus” – Conference – Crimea Research Center for Humanities, February 4-8, 2000, Yalta, Crimea, Ukraine.

“Institutional and Elite Transformation in post-Soviet Russia” - Annual Conference - International Studies Association, March, 1998, Minneapolis, MN.

“Rethinking the East-West Migration Crisis in Europe” - Conference - International Studies Association - Northeast, November, 1997, Philadelphia, PA.

## **PROFESSIONAL AFFILIATIONS**

Association of International Education Administrators  
NAFSA – Association of International Educators

## **PROFESSIONAL AWARDS, CERTIFICATES AND HONORS**

USAID Grants and Contract Acquisition Certification – Center for Public Management, 2007  
Andrew Heiskill Award for Innovation in International Education (Team Member) – Institute for International Education, 2007  
Salzburg Seminar Presidential Fellowship, Session 425: European Union Enlargement, Integration and the role of Turkey – June 2005  
USAID Rules and Regulations Certification – Center for Public Management, 2004  
Grants Management Certification – Center for Public Management, 2003  
Jean Monnet Permanent Course Award – European Commission, 2002-2005  
European Union Academic Subsidy Award – European Commission, 2002-2003  
Global Terrorism Certification – United Nations Institute for Training and Research, 2002

## **LANGUAGE SKILLS**

English (native speaker), Turkish (proficient), Russian (basic proficiency), Spanish (basic proficiency).

## **PERSONAL INTERESTS**

**Sporting:** Alpine skiing, Nordic skiing, mountain biking, hiking/camping.

**Cultural:** collecting Colonial Revival pieces, cemeteries, film.

**Social:** culinary tours of Europe and the Mediterranean.